

# Meeting Minutes

## Old Works Golf Course Authority Board

Old Works Golf Course Clubhouse  
October 9, 2023, 5:30 p.m.

**Call-in Number: 720-843-2522, Access Code: 228 0203#**

### **I. Call to Order**

Board President Daryl Dodd called the meeting to order at 5:30 pm.

### **II. Roll Call**

Present: Mike Beausoleil, Con Malee, Daryl Dodd, Todd Lupkes, Andrew Elaimy, Gary Carlson, Carl Nyman

Present via conference call: Sean Silva

Absent: Kristy McKay, Allen Green,

ARCO Ex Officio Member: None

Members of the Press: None.

Members of the Public: None.

### **III. Approval of Septembert 11 Board Minutes**

Gary Carlson made a motion to approve the minutes from the September 11 meeting and Mike Beausoleil made the second.

Public comment: None

The motion carried 4-0

### **IV. Financials**

July Financials

August Update

Operations Subsidy/Capital Improvements Funds

The board reviewed the financials as presented. Con Malee made the motion to accept the financials as presented and Mike Beausoleil made the second.

Public comment: None

The motion carried 4-0

The August financials showed revenue of \$476,099 with variance of \$ 16,336 against a budget of \$459,763. Year to Date Actuals were \$1,777,961 against budget of \$1,579,721, a variance of \$198,241. Total rounds exceeded budget by 281 rounds while golf shop revenue exceeded \$100,000 over this time last year, and Food and Beverage revenue was \$ 104,259 for the month of August, year to date F&B revenue was \$ 470,826, against a YTD budget \$425,782.

Operations subsidy Funds:	\$ ,971,480.00
Capital Improvements Fund	\$ 95,560.90

## **V. Clubhouse Update**

Old Works has hired a new chef/food and beverage manager, Tony Garcia. Chef Garcia is originally from Anaconda and brings extensive experience and professionalism to the F&B team. He has streamlined the Sunday buffet and is preparing updated menus for the holiday season. The pickleball courts still require painting and fencing, as well as electric service to the area.

Public comment: None.

## **VI. Course Conditions Update**

The golf course is in excellent condition and continues record rounds of golf well into October. The bridge repair will take place after the end of the golf season. Asphalt overlay has taken place on the back nine and aeration will begin at the end of the month. Irrigation system winterization will begin on October 15 or 23, depending on weather.

## **VII. Winter Activities Update**

The board is in discussions with the Parks and Recreation department to implement cross country skiing this winter at Old Works. Equipment will be provided by Parks and Recreation and Old Works will provide the labor to groom the trails. A final work plan should be available at the Old Works board meeting in November.

Public comment: None

## **VIII. Operations Update**

### **Merchandise Sales**

Merchandise sales are going very well.. Golf shop has a full inventory of equipment and clothing. Sales for the month of August were \$82,424 against a budget of \$80,850. Year to date merchandise sales were \$319,637 against a YTD budget of \$259,342, exceeding budget by \$60,295.

### **Tournaments and Events**

The Copper Cup tourney was held last month and the Octoberfest tourney was capped at 132 golfers. These two tournaments benefited the community with great success. The golf shop is already booking tournaments for next year. Holiday events and fall and winter golf simulator leagues are filling up quickly. CourseCo expects a busy season this winter at Old Works.

### **Marketing**

Marketing will continue to include online with Facebook and Instagram and print media. A calendar of events will be posted in the local newspaper as well as online. A Prime Rib dinner will be offered on October 20, as recommended by our new chef and a Trick or Treat event will be held at Halloween. Additional advertising will include Pod Casts with a following of 1.5 million members. Old Works will name the simulator area in the clubhouse as the "PGA Golf Improvement Center" Con Malee made a motion to add the Old Works to the inventory of playable golf courses listed on the Trackmaster system. Mike Mike Beausoleil.

Public comment: None

The motion carried 4-0

## **IX. Preliminary Budget Discussion, Proposed Pricing, Capital Items**

The Old Works board discussed the proposed 2024 rates as well as possible capital items. Con Malee made the motion to recommend new pricing and capital items, as presented, pending approval of the ADLC Commission. Gary Carlson made the second.

Public comment: None

The motion carried: 4-0

**X. Old Business**

None

Public comment: None.

**XI. New Business (Action not permitted)**

None

Public comment: None

**XII Miscellaneous (Action not permitted)**

The 2024 budget will be discussed at the October board meeting and final budgets will be presented to the commission in December

Public comment: None.

**XIII Public Comment for Items not Appearing on the Agenda**

None

Public comment: None.

**XIV. Next Meeting: November 9 2023**

**XV. Adjourn**

Daryl Dodd adjourned the meeting at 6:39 pm

By

Con Malee

October 10 2023